

EDUCATION

B.F.A. IN FASHION MARKETING AND MANAGEMENT

Savannah College of Art and design (SCAD)

- Savannah, GA
- Graduation Date- August 2024
- 4.0 GPA
- Dean's List 2022- 2024
- Summa Cum Laude
- Academic Honors & Achievement Honor Scholarship

AWARDS

2024 VIRGIL ABLOH™ "POST-MODERN" SCHOLARSHIP & NORDSTROM MADE SCHOLARSHIP RECIPIENT

Fashion Scholarship Fund, December 2023.

- Curated an environmentally sustainable merchandising plan for a luxury jewelry brand.
- Placed research findings into a visual presentation, demonstrating how a sustainable product offering can be integrated into their current product offering.

2024 BRIGHT FUTURES SCHOLARSHIP RECIPIENT

NRF Foundation, November 2023.

 Awarded the honor of attending the NRF Student Program, allowing networking and learning more about the field, through exhibiting a passion for retail as a future career path.

CERTIFICATES

- Inside LVMH
- Excel Essential Training- Microsoft 365
- Artificial Intelligence for Marketing-LinkedIn Learning
- Programming Foundations: Fundamentals- LinkedIn Learning
- Climate Justice and Sustainable Business Practices- LinkedIn Learning

Software

- Procreate

- Techpacker

- CapCut

Languages

- Google Workspace

- Adobe Creative Suite

- Microsoft Office Suite

- French (Intermediate)

- Mandarin Chinese (Beginner)

• Event Planning Foundations - LinkedIn Learning

SKILLS

Professional

- Marketing Strategy
- Project Management
- Data Tracking
- Campaign Coordination
- Event Planning
- Organization
- Attention to Detail
- Communication
- Research
- Time Management
- Analytical Skills
- Innovation & Agility
- Problem-Solving
- Critical Thinking
- Multitasking
- Collaboration

CONTACT DETAILS

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PROFESSIONAL EXPERIENCE

ASSOCIATE MANAGER

Tumi, January 2025- Present.

- Contributed over \$2K in influenced sales and independently drove 15.4% of total Q1 revenue by building strong client relationships, delivering tailored product recommendations, and maintaining a high standard of customer service.
- Deliver exceptional service to drive sales, build client relationships, and exceed personal and store goals for sales and KPIs.
- Perform keyholder duties, including opening/closing procedures, processing shipments, handling returns/exchanges, and preparing deposits.
- Support the Store Manager with associate training, administrative tasks, and maintaining visual standards while ensuring policy compliance.
- Enhance client services through personalized outreach, event strategies, and proactive problemsolving.
- <u>View Project</u>

SEASONAL SALES ASSOCIATE

Tumi, November 2024- January 2024.

- Act as an all-around support system for the Tumi Palm Beach retail team.
- Perform cashier duties, such as processing repairs, tracer scanning, using the EPICOR POS system, and tag/patch personalization.
- Meet daily, weekly and monthly personal and team goals. Help to maximize seasonal sales, KPIs and build client awareness.
- Greet customers and advise them on products. Ensure store cleanliness and help to uphold visual standards.
- Demonstrate a strong understanding of, and passion for luxury, travel, fashion, and lifestyle markets.

ACADEMIC EXPERIENCE

PRADA LABS- SENIOR CAPSTONE PROJECT MANAGER

March 2024- June 2024.

- Conducted research on the Prada brand and planned a pop-up shop in Marfa, Texas centered around their repair services and fine dining.
- Analyzed Prada's status, competitors, and its consumers. Created all marketing materials and planned a 360-marketing campaign with a budget.
- Developed a store concept and collaborated with SCAD Interior design major to design a digital 3-D model of the store.
- <u>View Project</u>

SCAD FASM SOCIAL TEAM

March 2024- June 2024.

 Create social media posts for the Fashion Marketing and Management department's Instagram page, such as trend journals and industry news.

SCAD STUDY ABROAD

Winter 2023

- Studied textiles in Lacoste, Paris, and London by visiting factories, fabric stores, exhibitions, and influential retailers.
- Learned about foreign cultures and collected inspiration for course projects
- Sourced and experimented with fabrics and materials and designed a final co-ed fashion collection inspired by the excursion.

SCADNOW/ATLANTA LIAISON

SCAD Fashion Marketing Community, October 2023- June 2024.

- Represent and advocate for virtual and Atlanta peers at meetings and ensure that they can access as many online opportunities as possible.
- Create ways for SCADNow and Atlanta students to participate in the club to foster campus unity.